Strategies of Multinational Negotiations and Policy Advocacy: Ukraine’s Experience
Part of IERES’ Visiting Scholar Roundtable and Petrach Program on Ukraine

with

Roman Moskalyk
Ivan Franko National University of Lviv

As Ukraine becomes integrated into a variety of multinational, inter-governmental organizations, it must find the best way to pursue its interests through negotiations and policy advocacy. Developing effective strategies for multinational negotiations and public advocacy presents considerable academic and policy challenges for the country. This talk will address the following questions in the context of Ukraine’s current foreign policy: What bargaining and/or advocacy strategy should Ukraine adopt? Should the country pursue a policy of openness or close its borders? What resources are available for efficient negotiations and policy advocacy?

Roman Moskalyk is a William and Helen Petrach scholar at IERES and, since 2003, an associate professor at Ivan Franko National University of Lviv, Ukraine. He received his Ph.D. at Lviv University in 2002. He also worked as a senior researcher at the Lviv branch of the National Institute for Strategic Studies under the President of Ukraine (2006–2008). He studies issues of commercial diplomacy, multinational negotiations and public advocacy, and has written about trade policy, world agriculture, and international technology diffusion.

Thursday, October 18, 2012
4:00 – 5:00 pm
Voesar Conference Room
1957 E Street, NW, Suite 412
Please RSVP at http://go.gwu.edu/moskalyk

This event is on the record